

# The 100+

Market Updates for 205 Twin Cities Communities

A free research tool from the North Metro REALTORS® Association

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North Metro REALTORS® Association

## Forest Lake

## October

## Year to Date

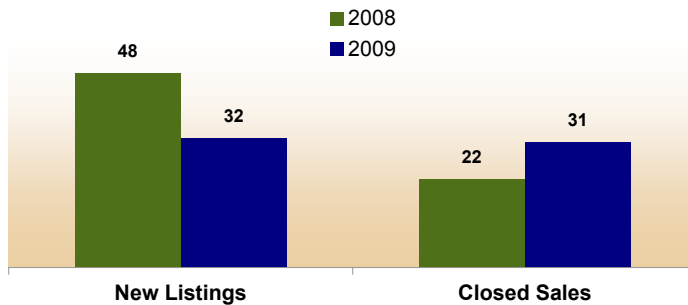
Washington County, MN

	2008	2009	Change	2008	2009	Change
New Listings	48	32	- 33.3%	539	508	- 5.8%
Closed Sales	22	31	+ 40.9%	194	230	+ 18.6%
Median Sales Price	\$148,500	\$155,000	+ 4.4%	\$210,000	\$144,400	- 31.2%
Average Sales Price	\$208,636	\$166,083	- 20.4%	\$236,096	\$170,232	- 27.9%
Percent of Original List Price Received at Sale*	90.0%	92.5%	+ 2.8%	91.6%	89.9%	- 1.9%
Average Days on Market Until Sale**	131	170	+ 30.1%	177	152	- 14.4%
Single-Family Detached Inventory	170	127	- 25.3%	--	--	--
Townhouse-Condo Inventory	77	52	- 32.5%	--	--	--

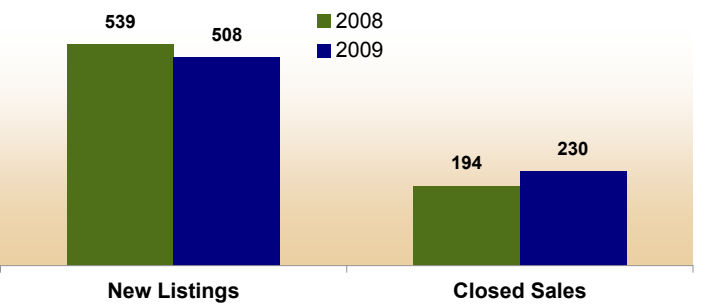
\*Does not account for list prices from any previous listing contracts

\*\*City market time figures are based on Cumulative Days on Market, which does account for previous listing contracts

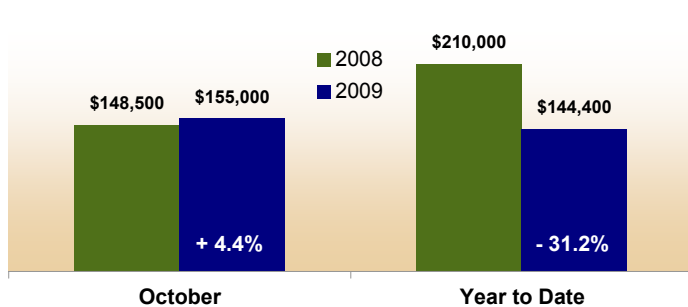
### Activity—Most Recent Month



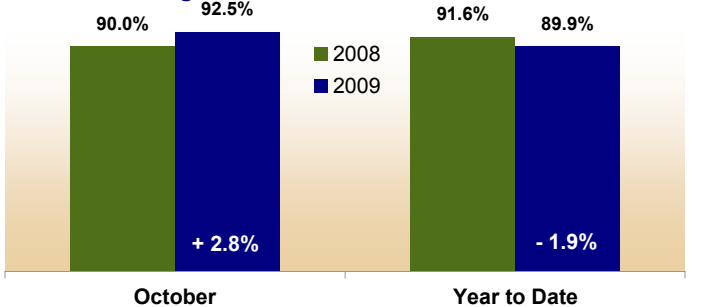
### Activity—Year to Date



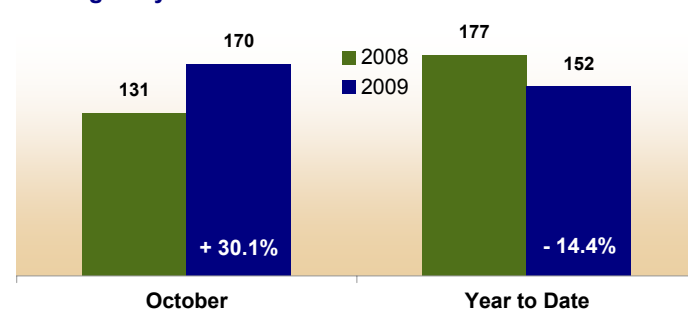
### Median Sales Price



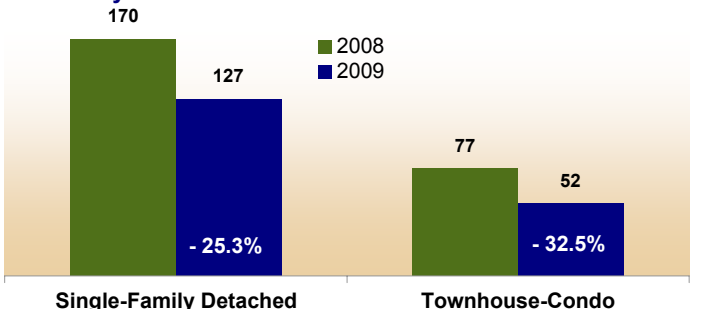
### Percent of Original List Price Received



### Average Days on Market Until Sale



### Inventory of Homes for Sale



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved. For broader historical market information, please feel free to contact us.